

## Callam Went He/Him

(Nominated by Will Summers)

<b>Lived MG DNA.</b>	<b>Governance</b>	<b>Finance/Accounting</b>	<b>Human Resources</b>
1 - Basic	2 - Competent	4 - Extensive	3 - Advanced
<b>Risk Management</b>	<b>Arts/Event Sector</b>	<b>Legal</b>	<b>Business Strategy</b>
2 - Competent	2 - Competent	2 - Competent	4 - Extensive

My goal is to have a greater impact on my community through helping to lead SGLMG's journey of creating greater inclusivity.

I will continue to grow my understanding of our community's diverse needs. This role is an avenue for my ongoing development whilst supporting my community, passions and favourite organisations.

I live out and proud as part of the LGBTQIA+ community, however I acknowledge this is not always a shared experience. I strive for my team to be comfortable as their authentic self. I am a Committee Member with Proud at Woolworths Group. I am highly organised and skilled at stakeholder and project management.

I am a founding member of InterRetail and am the Stream Lead. I collaborate with and through other retailers and industry organisations to create networking and education events for members.

I was also a founding director for a start-up and have a solid understanding of the requirements of the role.

I have vast experience in buying for supermarkets managing categories of \$250m+ in sales and developing strategic customer-oriented plans to deliver better value to customers and category growth. I manage a range of stakeholders both nationally and internationally to deliver business wide initiatives.

I am an effective communicator and drive cohesive collaboration.

### **LGBTQIA+ alliances**

InterRetail+ Stream Lead

Proud at Woolworths Group Committee Member

# CALLAM WENT

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## KEY SKILLS & AREAS OF EXPERTISE

- Strategy Development
- Product Development
- Strategic Sourcing
- Financial Modelling
- P&L Management
- Compliance
- Stakeholder Management
- Collaborative Negotiation
- Data Analysis & Modelling

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## EDUCATION

**2017** Bachelor of Business (Management), Queensland University of Technology

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## PERSONAL EXPERIENCES & ACHIEVEMENTS

**Events & Networking Stream Lead - InterRetail** **Jan 2022 - Present**  
**Committee Member Partnerships & Events – Proud at Woolworths Group** **Aug 21 – Present**

### *Responsibilities & Achievements*

- Developed framework for LGBTQ+ charity partnership for Proud at Woolworths Group.
- Worked with a number of other retailers across different industries to setup InterRetail (LGBTQ+ network for the retail industry).

**Finalist Young Retailer of the Year – National Retail Association** **Sep 2022**

**Member – Welt Ones Water Polo Club** **Mar 2022 - Present**

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## EMPLOYMENT HISTORY

**Assistance Category Manager/Buyer (General Merchandise), Woolworths Group** **Aug 21 – Present**

### *Responsibilities & Achievements*

- Develop customer oriented long term category strategies to deliver category growth.
- Developed and source products locally and internationally in a range of categories.
- Manage P&L across multiple categories with over \$250m in annual sales.
- Build strategic partnerships with suppliers to leverage expertise and create customer value.
- Developed and launched new brand to support customer value in store. Buyer – Own Brand (Household Care), Woolworths Group Jul 20 – Jul 21  
Junior Buyer – Own Brand, Woolworths Group Apr 20 – Jun 20

**Junior Buyer - Private Label, Kaufland Australia** **Aug 18 – Mar 20**

**Graduate IT Business Analyst, Queensland Government** **Dec 17 – Jul 18**

**Acting Customer Service Manager, Woolworths** **Jun 17 – Dec 17**  
**Customer Service Team Support, Woolworths** **Jan 14 – May 17**  
**Store Assistant, Woolworths** **Sep 11 – Dec 13**